Sumanto Mukherjee

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*Procurement, Purchase & Materials Management Professional with an organization of repute.*

*Offering over 6 years of experience.*

**SNAPSHOT**

* A competent professional with above 6 years of quality experience in purchase, logistic, Vendor development & Production.
* Exposure in Local Vendor development for various auto parts & Safety Equipments.
* Exposure in tally erp, ramco erp m.s excel. Ms word, c c++
* Interpersonal skills with strong analytical, team building, problem solving and organizational abilities.

**CORE COMPETENCIES**

***Warehouse and Inventory Management:***

* Designing and implementation of all stores layout, material movements flows for different types of Stores, High Racks/ Low Racks.
* Designing systems Like FIFO, KANBAN, 5S, VRO (Visual reordering system), Material Fiddling & Inventory Management.
* Inventory analysis with ABC classification. Establish tool for detection and control of slow and dead stock.
* Managing and guide compliance with inventory control practices and ensure maintenance of physical and reported inventory records through effective cycle counting and material movement processes.
* Assist to planning manager in material planning and production.
* Utilizing inventory modules to investigate and resolve processing and inventory problems.
* Managing inventory cycle counting process and ensure inventory location accuracy.

***Purchase & Vendor Development:***

* Handled 75 vendors and 1000 active components like Fasteners Products, Tools & Equipments, Material Handling, [Abrasives](http://www.lpsis.com/abrasives.php), Industrial Safety & Safety PPE .
* Demonstrated strengths in Purchasing from Domestic as well as International Vendors.
* Negotiation and finalization of contracts and short term orders.
* Vendor Selection and approval based on organizational standards and procedures.
* Accountable for localization of auto parts.
* Vendor Evaluation and performance monitoring.
* Supplier Audits & Supplier Development programs to improve the Supplier Service Rates.

***Planning:***

* Develop the Material Requirement planning (MRP) based on the Master Production Schedules (MPS).
* Vendor Scheduling based on vendor capacity, performance criteria & SOB.
* Coordination with planning department & raising the Purchase order for Defined production plan & Chasing for the material. Coordination with local & overseas suppliers for getting the material before planed date Comparison of Ordered Qty V/s Received Qty as well as comparison of rates.
* Ensuring the Payment of suppliers within due date.

***Logistics, Export and Imports:***

* Optimization of Transport routes and window timings for ideal utilization of transporting resources.
* Maintaining competitive atmosphere among transporters for better and cost effective performance.
* Liaison with the Forwarders and CHA for imports and exports.
* Liaison with the Central Excise and customs officials for necessary legal requirements.
* Negotiation with Local transporters for ground transportation.
* Factory and CFS stuffing and de stuffing.

**ORGANISATIONAL DETAILS**

***Since march 15 LPS IS rohtak , as Team leader scm***

Company Profile :

**Lakshmi Precision Screws**, globally known as “LPS”, is a leading manufacturer and Supplier of High Tensile Fasteners for automobile and other industrial sectors. LPS has grown steadily over the past 30 years on the strength of its in-house technological developments and innovations coupled with its reputation as the company with strong commitment to customer satisfaction and quality improvement. The Company has many ongoing Global alliances and joint ventures and keeping up with its tradition to be the pioneer in industrial field, have entered into Industrial Supply Business.

We, at **LPS INDUSTRIAL SUPPLIES** **PVT. LTD**., are catering to all the requirements of MRO (Maintenance Repair & Overhaul) products under the following categories and under one roof. Mainly for Honda, Escorts, General Electric, Siemens, Mivin engg, Jindal steel, Cpl power,Ptps Power,Ntpc, , Akums , Indian Defence Customers- Advanced system laboratory, DRDO, TBRL,

**Key Deliverables:**

* Responsible for Preparation and realization of action-focused plans, budgets and projects,
* To supervise and manage the logistic and purchasing function of the organization,
* To supervise the Logistics Support Team to observe all procedural and documentation requirements to ensure minimal disruption to operations, Responsible of all strategic and operational logistics support activities to ensure timely incoming shipment clearance and on time deliveries to customers,
* To liaise with Sales Department to generate or re-compose purchasing planning to meet Customers' delivery schedule and requirement.
* To establish purchasing criteria (e.g. Price, lot size, lead-time, term & type of payment, shipping method, packaging requirements, insurance policy, late penalty & etc...) on the initial dealing,
* To ensure all direct materials/parts are purchased from the approved Suppliers,
* To manage Suppliers' local forwarding representatives to ensure prompt delivery.
* To manage Suppliers' on discrepancy issues and delivery problems,
* To support Sales and Marketing in timely quotations by providing swift and accurate part costing.
* To work on cost reduction scheme gradually by vendors improvement or from new better source,
* To recruit and upgrade his subordinates with relevant training programs and due practical experiences,
* To approve the application of various types of Leave from his subordinates,
* To organize and co-ordinate the evaluation/Assessment of Local Suppliers,
* To monitor and generate an annual record on the performance of overseas Suppliers.

***Since july’10 BOSS GEARS LTD at****, as Sr.Engg SCM*

Boss Gears is a fully facilitated manufacturing company - covering the complete range of two wheeler & four wheeler automobile’s Power Transmission components - right from the Starter Motor to Ring Gears to the Gears box & finally to the engine components - as the Original Equipment, meeting requirements to the leading automobile multinational global players in India. As like **Maruti-Suzuki ,** **Mahindra & Mahindra**

**Lucas-TVS , Honda Motors, Kinetic ,value india pvt ltd,** **MITSUBISHI ELECTRIC, varroc Engineering,** **panalfa autoelektrik ltd**

**Key Deliverables:**

* Monthly analysis of generated MRP to review exact variation of material requirement.
* Scheduling of material for different suppliers and review of vendor’s deliveries achievements on weekly basis.
* Handling suppliers with different categories like Carbon Steels, Tool Steels, Alloy Steels,

Diff types of Gears blanks , shafts , bush

* Manage the organizations purchasing policies, procedures, standards, and strategies in order to ensure process transparency, fairness, impartiality, and confidentiality.

Preparing the different reports on MIS, MRP & MPS

* Analysis of vendor rating with consideration of various base points like quality, cost, delivery, rejection percentage on monthly basis.
* Review of vendor’s Capacity on Monthly basis.
* Conducting supplier Evaluation audits.
* Supporting vendors in different quality issues with proper guidance from quality personnel to reduce rejection percentage at their end.
* Coordinating for supplier payment, logistic arrangement and other SCM activity.

**ACADEMIC & PROFESSIONAL CREDENTIALS:**

* B- Tech. (Mechanical) from B.I.T.S (M.D.U) BHIWANI (HRYANA) 68%.2010
* 12th from JHARKHAND BOARD with 59% in 2004
* 10th from C.B.S.C with 40% in 2001

**Date of Birth:** 14 OCT 1985

**Linguistic Proficiency:** English, Hindi, Bengali