**RESUME**

**ARAVIND KUMAR.S**

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**C5 Aadarsh Apartments**

567, Poonamalle high road R: 044-26202827

Arumbakkam

Chennai-600106

**Summary of Qualification:**

* Firm platform in Automobile Engg.acquired at one of the top 5 Engg.colleges in Chennai city.
* Deep interest in automobile, power plant and manufacturing concepts.
* Innovative problem solver with a high degree of research acumen and the thirst to grasp the basic and underlying concepts.
* Dedicated individual with full of zeal and enthusiasm to strive hard for bringing up positive changes in the society especially on the educational front.

**EDUCATIONAL QUALIFICATIONS:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Examination** | **Discipline/**  **Specialization** | **School/College** | **Board/**  **University** | **Year of**  **Passing** | **%** |
| B.E | Automobile  Engineering | Sri Venkateswara College of Engineering,  Chennai | Anna  University | 2015 | **61.7**% |
| Intermediate | Computer Science+ Maths Stream | S.B.O.A Matric and Hr. Sec School, Chennai | State Board | 2011 | **74.2%** |
| S.S.L.C | S.S.L.C | S.B.O.A Matric  and Hr. Sec  School, Chennai | Matriculation | 2009 | **72.4%** |

**ADDITIONAL QUALIFICATIONS AND CREDENTIALS:**

|  |  |  |  |
| --- | --- | --- | --- |
| **QUALIFICATION** | **EXPERTISE**  **AREA** | **CERTIFYING**  **INSTITUTE** | **SKILL LEVEL** |
| Automotive Technical cum  Practical Training | Automobile  Engine | GOODWIN  MOTORS | Advanced |
| CATIA | Surface Modeling | TECH LEAD | Intermediate |

**PROJECTS:**

|  |  |
| --- | --- |
| **Project Title &Duration** | **Project Description &Learning** |
| National go-kart  championship | In this project we designed a go-kart vehicle and we participated in a race conducted by M.V.J college, Bangalore and we took 17th place out of 61 karts |
| Ford eco sport heated windscreen done at **Ford India** **private limited** | we developed a heated windscreen in the front of the vehicle installed with zinc oxide wires which are in micron sizes used to avoid mist formation during low temperatures by providing current through the wires |

**INPLANT TRAINING:**

|  |  |  |
| --- | --- | --- |
| **Organization** | **Training Areas** | **Skills Learnt & Practiced** |
| **Ford Motor India Private Limited** | assembly Section , body painting section | Working of a assembly line in a car manufacturing plant and the initial and final body painting section |

**INDUSTRIAL VISITS:**

|  |  |
| --- | --- |
| **Company Visited** | **Learning's & Observations** |
| BMW | Assembly line of all models of BMW cars |
| Turbo Energy Private Limited | Manufacturing of bearings |

**WORKSHOPS:**

|  |  |  |
| --- | --- | --- |
| **Workshop Title &Date** | **Training Topics** | **Certifying Organization** |
| IMPULSE'13  05.10.2013 | Comprehensive Material Testing  and Analysis | Panimalar college of engineering and technology |
| IGNITION'13  21.02.2013 | Current Trends in Automotive  Engines & Automotive Emission  Control | SSN College of Engineering and Technology |

**PAPER PRESENTION:**

|  |  |  |
| --- | --- | --- |
| **Title & Date** | **Organized By** | **Abstract** |
| Using belt drive instead of chain drive on 22.03.2014 | Anna University "PROJECT  EXPLO" | This project aims at using belt drive instead of chain drive in normal motorcycles in order to reduce the sound and efficiency |
| Air Powered car on  24.01.2013 | Coimbatore Institute of  Technology | Air Powered Car can be made to run using The compressed air by two stroke engine with some special component. |

**WORK EXPERIENCE:**

1. **STREET CUSTOMS ( January 2014 - March 2015 ) (Part Time Startup)**

**T.Nagar, Chennai**

* Started out a small Firm named as Street customs by me and my friend and our first project was to modify out a Royal Enfield thunder bird which is a 2012 model bike.
* We customized out every single part of the vehicle like starting from the frame of the vehicle, lowered its height, rear wheel stay bar alignment, side shields, front and back mud guards, petrol tank size enlargement and many other fabrication works.
* Finally we customized the vehicle into a Harley Davidson street boy 500 type bike.
* And we had a turnover of about 1.6L in our first project itself.

1. **ARTEMIS VOLVO CARS ( April 2015 – March 2016 )**

**Teynampet, Chennai**

**Senior Sales Consultant**

* First one month undergone the new bees sales training with VOLVO AUTO INDIA PVT.LTD in Gurgaon, India.
* Then starting selling one of the premium luxury Volvo cars ranging from V40 hatchbacks till XC90 suv’s which are in the price range of 30L till 1.11Cr .
* In the first month itself I have retailed a car for which I got a good appreciation from the management.
* In the duration of nearly 1 year, I have retailed out nearly 12 cars which includes four XC90’s which are priced above 1 crore rupees.
* And I have sold out accessories to various customers worth 35Lakhs in just 9 months for which I got the best accessories sales person award for the first quarter of year 2016.
* Achieved nearly 97% to 100% customer satisfaction.

1. **RG Bronze Manufacturing Company ( April 2016 – Present )**

**Ambattur, Chennai**

**Engineer – Sales and New Product Development**

* This above company was established in the year 1982 and they are the manufactures of Bushings, Thrust Washers, Bearings and Wear Plates which are used for various applications.
* They supply to many OEM companies like Diamler Benz, TAFE, Volvo, Bajaj Auto, TVS Motor Company, Ford, New Holland Tractors…etc.
* And I have been specially appointed to take care of the Sample Development and Sales of polymer bushings which are also known as self lubricating DU bushings.
* In first month two months undergone a complete technical training of the product.
* Then achieved a target of selling nearly 12,50,000 polymer bushings to Metal Work Pneumatic, Italy , who are the manufacturers of hydraulic and pneumatic cylinders. And I have also accomplished many other deals with various companies like Dynamatic Technologies, Canara Hydraulics, Larsen and Toubro Construction Machineries Limited… etc.

**PERSONAL PROFILE:**

* + Name : S.Aravind Kumar
  + Father name : K.Siva Kumar
  + Mother name : S.Anuratha
  + Date of Birth : 03/06/1994
  + Gender : Male
  + Marital status : Single
  + Languages Known : Tamil, English, Telugu and Hindi
  + Hobbies : Racing, Automotive Journalism and Music.
  + Current CTC : 3,00,000 (2,40,000 + 60,000 variable)

**S. Aravind Kumar**