

# CURRICULUM VITAE

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## Career Objective

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

## Personal info

<b>Name</b>	Abhishek kumar
<b>Address</b>	Ashram Marg Near Ashram Ashok Nagar Etawah(U.P) 206001
<b>Mobile</b>	9410003307
<b>Email</b>	yadavabhi0311@gmail.com
<b>Date of Birth</b>	03/11/1997
<b>Marital Status</b>	UnMarried
<b>Nationality</b>	Indian

## Industry & Functional Area

- Sales & Marketing
- Business Development
- Retail Sales

## Education info

- **2015-19**      **B.TECH AUTOMOBILE**  
Rai University, Ahmedabad  
Percentage - 68%
- **2013-14**      **HSC**

Thesophical Inter College

Percentage - 53%

- **2010-11** **SSC**  
Police Modern School  
Percentage – 8.2CGPA

## **Experience info**

- **01/06/2019 – 01/10/2019**  
**Business Executive**  
Kataria Motors Pvt. Ltd. AHMEDABAD (Daimler India Commercial Vehicles)  
**Job Profile** - Sales, Marketing, Retail, Business Development, Sales of BharatBenz HDT Truck

## **Software skills**

- Catia v5
- Ansys
- Ms-Office

## **Training & Certifications**

- Training certificate of **Mercedes Benz** by Benchmark Cars in Ahmedabad.
- Training certificate of **Honda** by Landmark Automobile in Ahmedabad.
- Attended the ONE DAY WORKSHOP ON CURRENT TRENDS IN CAD/CAM& CAE at **Indo German Tool Room**.
- Training certificate of **Jeep** by Concept Group in Ahmedabad.
- Attended Auto Next Workshop held by **Tata Motors** in the University.
- Training certificate of **Automotive Electronic Level 4** Affiliated to NSDC.

## **Skills**

- Sales & Marketing, Customer Relationship, Retail Sales, Direct Sales, Communication Skills, Business Development, Increase Market Share, Customer Support, Technical Sales, Solution Sales, Market Development, Product Marketing, After Sales Service, Field Sales, Cold Calling.

## **Language**

<b>Hindi</b>	Read, Write, Speak
<b>English</b>	Read, Write, Speak
<b>Japanese</b>	Read, Write, Speak

## **Declaration**

I hereby declare that the above information is correct and true to the best of my knowledge and belief.

Thank You,

ABHISHEK KUMAR