

CJ Darcl Logistics Limited Company Profile

We would like to introduce our self as one of the Growth oriented; Bank approved National Carriers **having PAN India presence of over 190 locations and warehouses in over 20 cities covering all major port cities and industrial towns in the country.**

Background and our credentials:

- **Four Decades of Growth:**

The Company takes pride in tracing back its roots since the foundation of this business was laid as a family enterprise in the Sixties. In the process of growth the entity transformed itself as a Private Limited Company in Eighties, and later as a reputed Public Limited Company in the early Nineties.

Further, Company has been changed from "Darcl Logistics Limited" to "CJ Darcl Logistics Limited" pursuant to Shareholders agreement entered into by the Company with CJ Logistics Corporation ("CJL")-one of leading global logistics Company duly incorporated under the Laws of Republic of Korea in 2017 with a vision of expansion in different segments of Logistics.

CJ Logistics Corporation is one of the leading global logistics Company duly incorporated under the Laws of Republic of Korea founded in 1930 and is South Korea's largest parcel delivery service company. CJ Corporation comprises numerous businesses in various industries of food and food service, pharmaceuticals and biotechnology, entertainment and media, home shopping and logistics. CJ Group was originally a branch of Samsung until it separated in 1990. CJ Logistics has global vision to be a leading global Company with the World's top brand by 2020 and to be Global Top 5 Logistics Company.

SERVICES PROVIDED BY CJ Darcl Logistics Ltd.

- ❖ **Road Transportation**

We deal in transportation of every type of material in All over India basis like Finished Goods, Raw Material, Petroleum products, FMCG Products to all the major PSU and blue chip companies

- ❖ **Multimode Transportation of Material**

We have our owned Train for transportation of material through Multimode like Road+ Rail+ Road on selected routes

- ❖ **Transportation of Project and ODC material**

We also deal in transportation of Project and ODC Material is all over India.

- ❖ **Freight/Project Forwarding**

Provide customized solutions using multi-modal means i.e. Sea, Rail & Road to deliver the cargo on time & in a cost effective way.

- ❖ **Custom Clearance**

CJ Darcl's services includes both inbound & outbound custom clearance in the Indian Sea Ports, everything from documentation , insurance coverage to ensure well being of your freight to the smallest details.

- ❖ **Port Handling**

Port handling includes local movement of import and export cargo within the port premises and receiving, shifting, loading, storing and dispatching all your import & export shipments with total safety and care.

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CJ Darcl Logistics Limited

(Formerly known as Darcl Logistics Limited)

An ISO 9001: 2008 Certified Company

Registered/Corporate Office Address: 55P, Sector-44, Institutional Area, Gurugram-122003 (Haryana) Tel: 9015202121, 25-26 Fax: +91 124 4034162

www.darcl.com

❖ **Warehousing**

CJ Darcl extend up to 20,000 sq. ft warehousing facilities anywhere in the country.

CJ Darcl provide independent and shared facilities, inventory control and ultimate security for 24 X 7, all 365 days.

❖ **On site Management**

Our on site management of cargo ensures smooth loading, unloading and warehousing services at any given time. We arrange vehicles and cranes under trained crew and operators, who strictly adhere to DARCL norms and policies with regard to safety.

❖ **Barge Movement**

- Placing of Barge at Kolkata Port Dock.
- Movement of Steel material, FMCG etc.
- Transportation domestically as well as international location like Bangladesh.
- Arrangement of Crane for discharging the cargo from barge.
- Local movement to deliver at destination.
- It reduces transit time and freight cost.

❖ **Our Esteemed Customers**

- **Public Sector:** In Public sector we have *ONGC, IOCL, SAIL, BHEL, BEML, NTPC, HPCL, BPCL, Balmer Lawrie & Company Ltd., BRPL, GAIL, Hindustan Paper, Hindustan Copper, Rashtriya Ispat Nigam Ltd., CONCOR, BVFCL, Coal India, NHPC, Nuclear Power Corporation of India Ltd.* etc.
- **Government Department:** In Govt. Deptt we have Rail Coach Factory, Diesel Locomotive Works, Canteen Stores Department, Rail Wheel Factory, IRCTC etc.
- **Co-operatives:** We have Gujarat Co-operative Milk Marketing Federation Ltd, KOMUL Dairy, Punjab State Co-op Milk Producers Federation Ltd., Krishak Bharati Co-operative Ltd.
- **Private Sector:** In private sector we have blue chip companies like Jindal Group, Reliance Port and Terminals, Vedanta Group, Tata Group, Asahi India Glass Ltd., Aditya Birla Group, Maharashtra Seamless, Nestle India, ITC, MARICO, DABUR, Heinz, Colgate, Godrej Consumer Products, P&G, Exide Industries, and more

❖ **Project Cargo/Specialised(ODC, OWC) Jobs Transportation Methodology**

- CJ DARCL for all critical consignments offer regular update on the status of the consignment en-route.
- Thorough Route survey.
- Extra pullers/pushers at Hilly or 'Ghat' Sections Obtaining power-shut down permits from respective authorities.
- Chipping of rocks protruding over the roads.
- Round-the-clock communication by Escort vans equipped with mobile phones.
- Handled a single lot of 3000MT for Lanco Infratech, Anpara (C/o Essem Logistics)
- Single lot of 5000 MT for Electro Steel, Bokaro (C/o Lee & Muirhead) - in proecess
- **Handled a single lot of 2500MT for Bhushan Steel- Vizag to Anugul**
- **Experience of Transportation of ODC consignments above 200MT**
We have been in the business of transportation for nearly **four decades** now. We have carried almost all types of materials for Central Govt. / State Govt. / PSU / Railway Department and Public Ltd. companies. We have sufficient experience in transportation of consignments above 200MT for **BHEL, Bhushan Steel, JSW Steel, IOCL** and some other parties. We have successfully transported the following consignments having weight of above 200MT as under:-

Sr. No.	Loading station	Destination	Weight of consignment
1	Haridwar	Maouda	326MT
2		Derang	312MT
3		Seoni	312MT
4		Maithon	277MT
5		Ukai	277MT
6	Haldia	North Karanpura	326MT
7	Trichy	Maithon	225MT
8		Korba West	220MT
9		Marwa	220MT
10	Hyderabad	Chennai	215MT
11		Chitoor	205MT

- **Experience in transportation of various products:**

We have the necessary infrastructure, experience and expertise of Transportation of all types of materials. Various categories of goods handled are **Heavy Metals** (Aluminum Rods, Copper Wires & Rods, Zinc & Lead Ingots, Iron & Steel), **Ferro Alloys** (Ferro Chrome, Ferro Manganese etc.), Refractories Products, **Petroleum products** (Packed & Bulk Lube, Packed & Bulk Bitumen), Chemicals, packaged FMCG goods, **Project Goods** (Cement, Power generation & transmission equipment, over dimension consignment), **Petrochemicals** (Polymer bags, PSF bales, Acrylic Fiber bales), **Telecom products** (Jelly Filled Telephone Cable Drums, Finished Cable Drums, optical fiber cable), **Commodities** (Cotton bales, bulk & packed vegetable oil, **Food items**, fertilizers, coal).

- **Computerized Environment:**

The company has its Corporate, Registered, Administrative computerized and 88% of our branches are on line with 24 hours connectivity with head office server are functioning in computerized environment. Computerization process of other small branches is taking place in a phased manner.

- **IT Solution Support:**

We have a full fledged IT Deptt. and are having support of our sister concern "**Daffodil Software Limited**" in providing us system software support and IT solutions. Our most of branches are connected with e-mail facility for better communications. We strongly believe with complete IT support our Company can raise to the industries requirement of **Logistics Solution as well as JIT requirements.**

- **IBA Registration:**

CJ Darcl has been Bank approved Transport Company since 5th July 1989 (Code No. HID 658) and since then our Registration has been periodically renewed. **Currently our IBA registration is valid upto 31.07.2019.**

- **Growth process - an indication of customer confidence**

Company's growth has been based on time tested tenets of management i.e. **ethics and commitment.** The company takes pride in tracing back its roots when the foundation of the business was laid in the Sixties. In the process of growth the entity transformed itself as a Private Limited Company in Eighties, and later emerged as a reputed Public Limited Company in the early Nineties. The under mentioned table also shows the turnover of past five years:

Financial Year	Turnover (Freight Income) (Rs. In Crores)
2013-2014 (Audited)	1836.92
2014-2015 (Audited)	1823.16
2015-2016 (Audited)	1800.40
2016-2017 (Audited)	1820.64
2017-2018 (Audited)	1962.02

- **Financial resources/Credit Limits**

The Company has increased positive net worth. In addition, the company enjoys credit facilities covering fund based — **Rs.280 Crores non-fund based Rs. 47 Crores** facilities from State Bank of India, Punjab National Bank, IDFC, HDFC in consortium.

- **Net worth**

Our Company has an increasing net worth as is evident from the Table given below and it has increased from **Rs. 171.49 Crores** in the year 2012-13 to **Rs. 334.47 Crores** in the year 2017-18

Financial Year	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Net Worth	171.49	154.33	195.82	219.42	216.71	334.47
Capital Employed	520.86	557.48	554.51	611.09	671.39	226.62

- **Credit Rating**

CRISIL (Credit Rating Information Services of India Limited) Rating: CRISIL has assigned BBB+ under BASEL II norms on bank loan for Rs.270 Crores to the Company. **BBB+ rating signifies moderate degree of safety regarding timely servicing of financial obligation.**

- **Fleet Strength**

We have a fleet strength of over 650 heavy vehicles comprising of tankers, ISO Container-trucks, trucks and 526 nos. Trailers **and 142 no.'s Hydraulic Axles. We have Five Prime Movers of 520HP, 3 Prime Movers of 440HP, 12 Prime movers of 380HP and 15 Prime movers of 340HP of VOLVO Make and 108 Hydraulic Axles of Tratec Make and 34 nos. of Goldhofer make to carry ODC jobs of heavy equipment's viz plant machinery, turbines, rotars, turbo generators, boilers, chimneys, contractors' plant and machinery etc.** We have 2 Nos. 18 meter long Tratec make spreader beam for safe transportation of heavy pointed jobs like TG Stator and turbines.

- **Network of branches**

We are one of the growth oriented Bank approved National Carriers having more than **190 branches** and approved agents in all important port cities and industrial towns manned with competent staff to provide smooth service.

- **Customer Retention**

- ***On the customer retention side, you will be pleased to know that we have Indian Oil Corporation Ltd. (Assam Oil Division) since September 1980, Coal India Ltd. Since 1982, Jindal Group since 1990, Indian Petrochemicals Corporation Ltd. Since 1991 and likewise there are many customers who have been with us for decades.***
- ***In the scenario, where the customer wants more value for money spent and industry going in for cost cutting measures to compete globally, CJ Darcl always endeavors to reduce transportation cost for customers by constantly improving and utilizing the resources optimally.***

- ❖ **Awards & Recognitions**

- ❖ In April'99 Company received 'Transport Ratna Award'
- ❖ In April 2000 the company was awarded 'Transporter of the Millennium Award' by the then Hon'ble Union Minister of Transport under the auspices of AIMTC (Apex body in the transport Service Industry).
- ❖ In October 2001, the company received the 'Transport Samrat Award' given posthumously to its Founder, Late Shri Tek Chand Agarwal, by the august body, AIMTC.
- ❖ On 07.01.2004 our Chairman and Managing Director Shri K.K. Agarwal was honoured with **PARIVAHAN SHRESHTA AWARD** by the **HON'BLE VICE PRESIDENT OF INDIA** during a function at the behest of **AITWA (All India Transporters Welfare Association), New Delhi.**
- ❖ In January 2008 the company received the '**Excellent Multimodal Transporter of the Year**' award during the International Conference of **INDIA GLOBAL LOGISTIC VISION 2008**

- ❖ *CJ Darcl received "Most Improvement Oriented Vendor Award 2011" by Tata Steel for its dedicated commitment to provide the efficient and effective service in best possible manner*
- ❖ *CJ Darcl received best performance placement accuracy award from Godrej Consumer Products Ltd. for the year 2015-16*

• **Managerial & Technical Capabilities**

The company has strong Human Resource backed by over **3300** employees to run its operations in the Transport Service Sector. Our Human Resources include professionals for administering and managing the Business from the field of Accounts and finance, economics, engineering, Law, besides Software. **The company follows high ethical standards and is currently involved in establishing HSSE (Human Safety Security Environment) wing. In this area, we have managerial talents in the field of quality engineering as well.** The company is steered ahead by the synergy established by the mix of professionals, experienced and committed personnel at the field level under the over all directions of Chairman & Managing Director, Three Joint Managing Directors, Three independent Director, One Executive Director and Three Non-Executive Directors.

• **Customers Testaments**

- *DARCL have successfully lifted the consignments above 270 MT to 320 **3MT** through **their Hydraulic Trailers Bharat Heavy Electricals Ltd., Haridwar***
- *DARCL is one of our approved Lube Handling contractor for handling of Servo Lube & transporting Lube in Containerised Trucks for the last ten years..... **Indian Oil Corp. Ltd.***
- *DARCL having contract with us for the past four years for transportation of packed lubes & drums efficiently and timely to south-zone .Their service was **EXELLENT&PROFESSIONAL**..... **Hindustan Petroleum Corp. Ltd., Chennai***
- *We found DARCL totally dynamic, responsible, and dependable & trust worthy in discharging their services rendered to us as & when asked for.....**Balmer Lawrie & Co. Ltd., Kolkata H.M. Chakrabarty .***
- *DARCL is our empanelled transporter for movement of solid products..... **Reliance Logistics Ltd.***
- *We have found DARCL very prompt in services and we have been enjoying a very cordial and uninterrupted business relationship with them during the tenure of their services as a transport carrier **Gujarat Co-op Mktg. Fed. Ltd., Anand (Gujrat).***

Address of Our Head office and Gurgaon Corporate office for Communication

Address of our Head Office	Address of our Gurgaon Corporate office
CJ Darcl Logistics Ltd. 19, Tilak Bazar, Hisar (Haryana) Ph: 01662-241003-06 Fax: 01662-232269 E-mail: headoffice@cjdarcl.com marketing.hsr@cjdarcl.com	CJ Darcl Logistics Ltd. Darcl House, Plot No. 55P, Institutional Area, Sector-44 Gurugram-122003 Ph. No.9015202121, 25,26 Fax No. 0124 – 4034162 E-mail: co@cjdarcl.com

- *We can provide innovative, customized and cost effective logistics by monitoring/tracking the consignments, opening additional branches, if required as per your requirement We shall always come up to your expectations and **accomplish the jobs entrusted with high level of commitment, competence** and by always keeping in mind the customers' viewpoint.*
- *With a proper conceptualization and planning, we are sure to accomplish jobs in a manner to have **effective cost saving to our valued customers as well to have "win-win situation"**.*
