

CURRICULUM VITAE

RAVI BHUSHAN RAI

S/o Shri B.N. Rai

H.N.-44/8 Labour Colony Saharanpur (U.P.)

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CAREER OBJECTIVE

To work in a professional and challenging environment where I am able to utilize my skill and also provide an opportunity to learn where in my qualification and my qualities will be an asset.

WORKING EXPERIENCE

Organization. : Ashvin Industries (mfg. By 2& 3 wheeler electronics parts

Brand name jumbo coil in delhi)

Designation : Area Sales Officer

Duration : Nov. 2017 to Till (In Gorakhpur & East UP area)

JOB PROFILE

Appoint new dealer in market
Handling primary & secondary sales
Handling channel sales
Lunching new products in market
Handling after Sales market
Development Distributor sales market
Travel 20 days in area

Organization : NABH MOTORS PVT LTD (Mfr,by E,Rikshaw,E.Lodar in Jharkhand)

Designation : area Sales officer (in Gorakhpur)

Duration : Nov .2015 to Nov.2017

JOB PROFILE

- To handling all eastern up area
- Appoint new dealer market
- To developing is dealer
- To handling & training dealer sales them
- Participant in all sales activates
- Developing relationship to the financier

- Travel to all east up in 20 days in a month for dealer visit
Lunching new products in market
- Handling of rural dealer market

Organization : **D.D. Motors Pvt Ltd**
(Auth: Dealer in HONDA Cars india ltd)

Designation : Team Ledar

Duration : Nov. 2012to Nov. 2015(in Dehradun)

JOB PROFILE

Working as Oberai motors pvt ltd handling channel sales Team
Handling team new cars sales direct sales

Organization : **BAJRANG AUTOMOBILES Pvt Ltd**
(A.Auth distributors HONDA Bike parts)

Designation : Sales Executive (in saharanpur)

Duration : Nov.2006to OCT. 2011

JOB PROFILE

- ↗ Working as a Sales Executive in BAJRANG AUTOMOBILES handling
Channel sales making new dealer in market

ACADEMIC QUALIFACTION

- ↗ M.A. (Sociology) from C.C.S. University, Meerut in 2002.
- ↗ B.A. from C.C.S. University, Meerut in 2000.
- ↗ Intermediate from U.P. Board, Allahabad in 1997.
- ↗ High School from U.P. Board, Allahabad in 1995.

PROFESSIONAL QUALIFACTION

- ↗ Basic knowledge of Computer.

HOBBIES

- ↗ Reading books
- ↗ Talking to new person
- ↗ Making good relations.

PERSONAL PROFILE

Name : Ravi Bhushan Rai

Father' s Name : Shri B.N. Rai

Date of Birth : 1st May, 1980

Language known: Hindi & English
Nationality : Indian
Gender : Male
Marital Status : Married

Date:
Place:

(RAVI BHUSHAN RAI)