**RESUME**

**ARAVIND KUMAR.S**

aravindxxx91@gmail.com **M: 09176866065**

**C5 Aadarsh Apartments**

567, Poonamalle high road R: 044-26202827

Arumbakkam

Chennai-600106

Summary of Qualification:

Firm platform in Automobile Engg.acquired at one of the top 5 Engg.colleges in Chennai city.

Deep interest in automobile, power plant and manufacturing concepts.

Innovative problem solver with a high degree of research acumen and the thirst to grasp the basic and underlying concepts.

Dedicated individual with full of zeal and enthusiasm to strive hard for bringing up positive changes in thesocietyespecially on the educational front.

EDUCATIONAL QUALIFICATIONS:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Examination** | **Discipline/****Specialization** | **School/College** | **Board/****University** | **Year of****Passing** | **%** |
| B.E | AutomobileEngineering | Sri Venkateswara College of Engineering, Chennai | AnnaUniversity | 2015 |   **65.7**% |
| Intermediate | Computer Science+ Maths Stream | S.B.O.A Matric and Hr. Sec School, Chennai | State Board | 2011 | **74.2%** |
| S.S.L.C | S.S.L.C | S.B.O.A Matricand Hr. SecSchool, Chennai | Matriculation | 2009 | **72.4%** |

ADDITIONAL QUALIFICATIONS AND CREDENTIALS:

|  |  |  |  |
| --- | --- | --- | --- |
| **QUALIFICATION** | **EXPERTISE****AREA** | **CERTIFYING****INSTITUTE** | **SKILL LEVEL** |
| Automotive Technical cumPractical Training | AutomobileEngine | GOODWINMOTORS | Advanced |
| CATIA | Surface Modeling | TECH LEAD | Intermediate |

**PROJECTS:**

|  |  |
| --- | --- |
| **Project Title &Duration** | **Project Description &Learning** |
| National go-kartchampionship | In this project we designed a go-kart vehicle and we participated in a race conducted by M.V.J college, Bangalore and we took 17th place out of 61 karts |
|  Ford eco sport heated windscreen done at **Ford India** **private limited** | we developed a heated windscreen in the front of the vehicle installed with zinc oxide wires which are in micron sizes used to avoid mist formation during low temperatures by providing current through the wires |

 **INPLANT TRAINING:**

|  |  |  |
| --- | --- | --- |
|  **Organization** | **Training Areas** | **Skills Learnt & Practiced** |
| **Ford Motor India Private Limited** | assembly Section , body painting section | Working of a assembly line in a car manufacturing plant and the initial and final body painting section |

 **INDUSTRIAL VISITS:**

|  |  |
| --- | --- |
| **Company Visited** | **Learning's & Observations** |
|  BMW |  Assembly line of all models of BMW cars  |
|  Turbo Energy Private Limited | Manufacturing of bearings  |

**WORKSHOPS:**

|  |  |  |
| --- | --- | --- |
| **Workshop Title &Date** | **Training Topics** | **Certifying Organization** |
|  IMPULSE'13 05.10.2013 | Comprehensive Material Testingand Analysis | Panimalar college of engineering and technology |
| IGNITION'13 21.02.2013 | Current Trends in AutomotiveEngines & Automotive EmissionControl | SSN College of Engineering and Technology |

**PAPER PRESENTION:**

|  |  |  |
| --- | --- | --- |
| **Title & Date** | **Organized By** | **Abstract** |
| Using belt drive instead of chain drive on 22.03.2014 | Anna University "PROJECTEXPLO" | This project aims at using belt drive instead of chain drive in normal motorcycles in order to reduce the sound and efficiency |
| Air Powered car on24.01.2013 | Coimbatore Institute ofTechnology | Air Powered Car can be made to run using The compressed air by two stroke engine with some special component. |

**WORK EXPERIENCE:**

1. **STREET CUSTOMS (NOV 2014 - JUL 2015)**

**T.Nagar, Chennai**

* Started out a small Firm named as Street customs by me and my class mate and our first project was to modify out a Royal Enfield thunder bird bike which is a 2012 model bike
* We customized out every single part of the vehicle like starting from the frame of the vehicle, lowered its height, rear wheel stay bar alignment, side shields, front and back mud guards, petrol tank size enlargement and many other fabrication works
* Finally we customized the vehicle into a Harley Davidson street boy 500 type vehicle
* And we had a turnover of about 1.6L in our first project itself
1. **ARTEMIS VOLVO CARS (July- 2015 – Till date )**

 **Teynampet, Chennai**

**SALES CONSULTANT**

* First one month undergone the new bees sales training in VOLVO AUTO INDIA PVT.LTD (corporate office) in Gurgaon, India
* Then starting selling one of the premium luxury Volvo cars ranging from V40 hatchbacks till XC90 suv’s which were in the price range of 30,00,000rs till 1,11,00,000rs
* In the first month itself I have retailed 2 cars for which I got a good appreciation from the management
* Till now I have retailed out 11 cars which includes four XC90’s which are priced above 1 crore
* And I have sold accessories to various customers worth 35Lakhs in past 9 months for which I got the best accessories sales person award for the first quarter of year 2016
* Achieved nearly 97% to 100% customer satisfaction.

 **S. Aravind Kumar**