DATE: 28.06.2019

To,

**Tata Auto comp Systems**

**Pune**

Subject: Introduction, Services & quotation.

**Greetings from Letship:**

We at The Letship are thrilled to have the chance to submit a quotation that will help your company lower its transporting costs. In the accompanying quotation, we have outlined how Your Industry can move from simply trying to acquire new clients to a dual approach that would help to retain existing customers and keep them happy while targeting newer client segments.

**ABOUT LETSHIP GLOBAL SERVICES PVT LTD.**

Letship is a privately-owned freight forwarding organization that is most commonly popular for introducing most competitive rates over the market. Customer satisfaction being high in the list of priorities, this organization deliver packages with rapid speed and leading-edge technologies that results in express transportation, providing fast and reliable services which helps in maintaining our business standards. This young organization has a great potential to handle large quantity of consignments and deliver them pretty safe and in time being time-definite.

We are sure that we can come up with a personalized plan that suits the requirements of your company.

Thank you so much for taking out some time to talk to us out of your busy schedule. I would take this opportunity to introduce services at Letship Cargo & Logistics Co.

**We expertise in**

• Transportation of All Types Of Industrial Goods In Truck Load (FTL/PTL)

• Bulk Transportation

• Domestic and International Courier

• Warehousing

• Pet Relocation

•Packers & Movers

• Rail Cargo Movement

• Car & Motorcycle

• Transportation by Open or Closed Body Vehicles

• Insurance through Reputed Insurance Houses.

• Packing of Household & Industrial Goods with Quality Material & Unpacking at Destination

Please find our Vehicle Availability and Rate Card as an attachment for your kind consideration. We would request you to kindly acknowledge us by reverting back and giving us an opportunity to serve you. Kindly suggest how we take it forward. We are extremely keen to be associated with your organization and be rest assured of our total commitment always.

**RATE CARD**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Ex. Pune (Rs/Kg)** |  |  |  |  |  |  |
| **DESTINATION** | **WEST** | **CENTRAL** | **NORTH** | **SOUTH** | **EAST** | **NORTH EAST** |
| **SURFACE** | 09 | 13 | 13 | 13 | 13 | 26 |

|  |  |
| --- | --- |
| **Destination** | **Details** |
| **West** | Maharashtra, Goa & Gujarat. |
| **Central** | Madhya Pradesh, Chhattisgarh & Nagpur. |
| **North** | New Delhi, Haryana, Punjab, Rajasthan, Uttar Pradesh, Utarrakhand. |
| **South** | Tamil Nadu, Pondicherry, Telangana, Kerala, Karnataka, Andhra Pradesh. |
| **East** | Odhisa, Jharkhand, West Bengal, Bihar. |
| **North East** | Guwahati, All North East. |

**RATE CARD for courier services**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **LOCATIONS** | **DOCUMENTS** | | **PARCELS (BY AIR)** | | **PARCELS (BY SURFACE) Minimum chargeable 5 kg** | |
| **1 to 250 grams** | **Addl. 250 grams** | **1st kg** | **Every add.kg** | **1st kg** | **Every add.kg** |
| **PUNE & PCMC** | **16** | **11** | **-** | **-** | **17** | **17** |
| **ALL MAHARASHTRA** | **27** | **21** | **-** | **-** | **36** | **36** |
| **METRO CITIES** | **36** | **26** | **91** | **91** | **46** | **46** |
| **REST OF INDIA** | **46** | **28** | **121** | **121** | **58** | **58** |
| **REST OF NORTH EAST** | **51** | **31** | **161** | **161** | **N/A** | **N/A** |

**Please call on Customer Support for any quires and they would respond with suitable details as soon as possible.**

**Contact:**

**LETSHIP: +91 8181813021**

**Note:**

* FOV 0.2% on declared value.
* GST as per Government Norms.
* 25% Fuel Sur Charge.
* Minimum chargeable weight would be 5Kg.
* Minimum C-Note/LR/Bill-ty Charge 75Rs.
* Actual or volumetric weight which ever higher shall be charged. (L\*W\*H/27000\*7) ( Size calculated in CM)
* ODI Charges Rs.5 Per KM. (Minimum Charges Rs.1500)
* Payment term will be 10 days from submission of bill by NEFT/RTGS to ‘**Letship Global Services Pvt Ltd’**.
* RTO charges depend case to case with prior approval thru e-mail from company officials.
* Address change charges 500 rs.

MY SIGNATURE BELOW INDICATES THAT I HAVE READ AND UNDERSTOOD THIS AGREEMENT AND HAVE BEEN ADVISED AS TO MY RIGHT TO SEEK INDEPENDENT LEGAL REPRESENTATION REGARDING THIS AGREEMENT.

Date: Place:

Letship Global Services Pvt. Ltd. Authorised Signature& Company Stamp

|  |
| --- |
|  |