

BIO DATA



PERSONAL DETAILS

Name : AMIT DEB
Father's Name : NARAYAN CHANDRA DEB
Date of Birth : 31 -12-1987
Nationality : Indian
Religion : Hinduism
Caste : GENARAL
Gender : Male
Marital Status : Unmarried

CONTACT DETAILS

Address : C/O NARAYAN CH. DEB
Lanka Road,Opp- Basudev Gas Agency,
Uttar Lumding,PO & PS- Lumding,
Dist. Nagaon, State-Assam,Pin: 782447
Contact No. : Ph-9508052238
E-mail: amit.service123@gmail.com

EDUCATIONAL DETAILS

Name of the Examination	Name of the Board or council	Year
H.S.L.C.	SEBA	2003
H.S.S.L.C. (commerce)	AHSEC	2005
Automobile Engineering	George Telegraph Training Institute(Guwahati)	2007
BBA	Krishna Kanta Handique State Open University(Lumding)	2014

PERSONAL SKILLS

COMPUTER	Tools: Microsoft Word, Excel.
LANGUAGE	English,Hindi, Bengali, Assamese.
HOBBIES	Computer Games, Sports, Music and making new friends.

PRESENT OCCUPATION

Working as a Technical Sales Engineer in Binod Auto Pvt Ltd (They are Authorized Distributor of GREAVES COTTON LTD (Automotive Division) they are dealing all the Greaves light Engines and Spare Parts) Guwahati, from 01-06-2014

PREVIOUS OCCUPATION:

Work experience as a Sales cum Service Engineer in A.B.Techno Pvt Ltd (They are authorized dealer of CHICAGO PNEUMATIC SALES They are dealing Pneumatic Tools, Air Compressor, Air Dryer and Vehicle workshop equipment) Guwahati from 02.05.2008 to 30-06-2014

Responsibilities:

- Monitoring Dealer-wise Daily order and daily sales and taking suitable counter measure.
- Monitoring of payment status and following up for payment collection.
- Follow up with dealers to resolve customer complains for non availability of parts
Coordinate with Warehouse for supply discrepancy and resolve dealer issues.
- Daily follow up with dealers for C forms & Road permits and ensure its availability for smooth parts supply.
- Identifying Gap areas of Individual dealers and conduct suitable promotion plans for sales of Spare parts.
- Ensuring availability of all promotional items like poster & POP at designated area at the network
- Periodic area mapping activity with stockiest and based on the gap area appoints retailers.
- Regular follow-up with market for competitors activity, and price
- Organize retailers meet, Dealer meet and Mechanic meet for awareness of genuine parts and business strengthen
- Working with Dealers & stockiest to establish proper retailer network and conduct retailer training and motivation activities to improve genuine parts sales.
- Providing training to dealer and stockiest manpower for achieving optimum inventory and maximum profit in parts business.

OBJECTIVE : To achieve excellence in the organization by fulfilling the needs and goals of the organization with the help of my knowledge, skills, intelligence and capabilities.

DECLARATION : I hereby declare that all the above mentioned details are true and correct to the best of my knowledge and belief.

Date :

Place : GUWAHATI

AMIT DEB