**RESUME**

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| **Name:- NEERAJ SUMAN** |

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| **Present Address** | **Contact Details** | img025n.jpg |
| A-17,BALAJI PURAM ALBATIYA ROAD SHAHGANJAgra-282010. | **Mobile:** | +91-8755716362 |
| **Land Line No.** |  -+91- |
| **E-Mail:** | neeraj.suman8@gmail.com |
| **Career Objective:** | Seeking a long career as a professional, gain further skills and attain the goal of the organization aiming at mutual growth. To work for an esteemed organization under the supervision of professional managers, where I can learn grows and contributes as a team member in the growth of organization*.* . |
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| **Educational Qualifications:** |
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| **Exam** | **Year** |  **College**  | **UNIVERSITY/BOARD** | **Marks%** |  |
|  M.B.A | 2011 |  S.I.M.T, Farah Mathura. | UPTU UNIVERSITY | 61 |  |
|  B.Com | 2009 |  Christ Church Degree College, Kanpur. | C.S.J.M.KANPUR UNIVERSITY | 52 |  |
|  12th | 2005 |  Christ Church inter College Kanpur. | U.P. Board Allahabad | 77 |  |
|  10th | 2003 | Indira Niketan High School Kanpur. | U.P. Board Allahabad | 54 |  |

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| **EMPLOYMENT SCAN** |
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| **Organization** | **DESIGNATION** |  **TOTAL EXP.** | Working profile |
| * JK TYRE LTD
* XTREME LUBRICANTS PVT

 LTD.* SMOOTH LUBRICANTS PVT.
* P&G FMCG
* KARVY DATA MANAGEMENT SERVICE LTD.
 |  Senior Sales officer    A.S.M SALES MANAGER. T.S.M. SUPERVISOR  |  30-12-16   2013 To 2016  1 YEAR. 2 YEAR. 1 YEAR. | Create channel sales, marketing strategy, increase sales .Handle team,B2B sales,Create channel sales& distribution network ,marketing planning, Direct Sales, Channel sales Retailing, Making the Distributor, Sales Promotion.Retailing, Distribution Sales, fulfill Company Target.Government projects, Data uploading, Making MIS Report . |

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| **Professional Skills:** | * Positive thinking
* I believe in team work.
* Punctual & hard working & also dedicated towards the work given to me .
* I always want to improve myself better than previous
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| **Projects:** | *A study conduct to Analysis the Marketing Strategy Adopted by* ***Mc Donald*** *to Capture the Indian Market”.* |
| *INTERESTED AREA* | * *Internet Surfing.*
* *Watching cricket.*
* *Listening music.*
 |
| *SUMMER INTERNSHIP* |  |
| *Training on “****AN ANALITICAL STUDY OF THE SALE PROCESS OF INSURANCE PRODUCT WITH REFFRENCE TO RELIANCE LIFE INSURANCE PRIVATE LIMITED, AGRA”****From 18 of may to 20 of july.**INDUSTRIAL VISIT** *Hero Honda Motors Ltd, Haridwar.*
* *ITC Ltd, Haridwar.*
 |
| **Personal Details** | **Permanent Address / Contact Details** |
| **Father's Name:** | Mr. H.L.SUMAN | A-17,BALAJI PURAM ALBATIYA ROAD SHAHGANJAgra-282010. |
| **D.O.B:** | 16-07-1988 |

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| **Language Proficiency:** | Hindi, English | **MOBILE NO-8755716362.****MAIL** **ID-neeraj.suman8@gmail.com** |
| **Marital Status:** | Married |

**Declaration : I hereby solemnly affirm that all the information furnished above is true to the best of**

**my knowledge and belief.**

**NAME- (NEERAJ SUMAN). DATE:**

**PLACE-……………………**

 Signature