**RESUME**

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| **Name:- NEERAJ SUMAN** |

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| **Present Address** | **Contact Details** | | | | img025n.jpg |
| A-17,BALAJI PURAM ALBATIYA ROAD SHAHGANJ  Agra-282010. | **Mobile:** | | +91-8755716362 | |
| **Land Line No.** | | -  +91- | |
| **E-Mail:** | | [neeraj.suman8@gmail.com](mailto:neeraj.suman8@gmail.com) | |
| **Career Objective:** | Seeking a long career as a professional, gain further skills and attain the goal of the organization aiming at mutual growth. To work for an esteemed organization under the supervision of professional managers, where I can learn grows and contributes as a team member in the growth of organization*.*  . | | | | |
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| **Educational Qualifications:** | | | | | |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Exam** | **Year** | **College** | **UNIVERSITY/BOARD** | **Marks%** |  | | M.B.A | 2011 | S.I.M.T, Farah Mathura. | UPTU UNIVERSITY | 61 |  | | B.Com | 2009 | Christ Church Degree College, Kanpur. | C.S.J.M.KANPUR UNIVERSITY | 52 |  | | 12th | 2005 | Christ Church inter College Kanpur. | U.P. Board Allahabad | 77 |  | | 10th | 2003 | Indira Niketan High School Kanpur. | U.P. Board Allahabad | 54 |  | |  | | | | | | |
| **EMPLOYMENT SCAN** | | | | | |
| |  |  |  |  | | --- | --- | --- | --- | | **Organization** | **DESIGNATION** | **TOTAL EXP.** | Working profile | | * JK TYRE LTD * XTREME LUBRICANTS PVT   LTD.   * SMOOTH LUBRICANTS PVT. * P&G FMCG * KARVY DATA MANAGEMENT SERVICE LTD. | Senior Sales officer      A.S.M  SALES MANAGER  . T.S.M.  SUPERVISOR | 30-12-16      2013 To 2016    1 YEAR  .  2 YEAR.  1 YEAR. | Create channel sales, marketing strategy, increase sales .  Handle team,B2B sales,Create channel sales& distribution network ,marketing planning,  Direct Sales, Channel sales Retailing, Making the Distributor, Sales Promotion.  Retailing, Distribution Sales, fulfill Company Target.  Government projects, Data uploading, Making MIS Report . | | | | | | |
| **Professional Skills:** | * Positive thinking * I believe in team work. * Punctual & hard working & also dedicated towards the work given to me . * I always want to improve myself better than previous | | | | |
|  |  | | | | |
| **Projects:** | *A study conduct to Analysis the Marketing Strategy Adopted by* ***Mc Donald*** *to Capture the Indian Market”.* | | | | |
| *INTERESTED AREA* | * *Internet Surfing.* * *Watching cricket.* * *Listening music.* | | | | |
| *SUMMER INTERNSHIP* | | |  | | |
| *Training on “****AN ANALITICAL STUDY OF THE SALE PROCESS OF INSURANCE PRODUCT WITH REFFRENCE TO RELIANCE LIFE INSURANCE PRIVATE LIMITED, AGRA”***  *From 18 of may to 20 of july.*  *INDUSTRIAL VISIT*   * *Hero Honda Motors Ltd, Haridwar.* * *ITC Ltd, Haridwar.* | | | | | |
| **Personal Details** | | | | **Permanent Address / Contact Details** | |
| **Father's Name:** | | Mr. H.L.SUMAN | | A-17,BALAJI PURAM ALBATIYA ROAD SHAHGANJ  Agra-282010. | |
| **D.O.B:** | | 16-07-1988 | |

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| **Language Proficiency:** | Hindi, English | **MOBILE NO-8755716362.**  **MAIL** [**ID-neeraj.suman8@gmail.com**](mailto:ID-neeraj.suman8@gmail.com) |
| **Marital Status:** | Married |

**Declaration : I hereby solemnly affirm that all the information furnished above is true to the best of**

**my knowledge and belief.**

**NAME- (NEERAJ SUMAN). DATE:**

**PLACE-……………………**

Signature